

Prospect Profile for Alpaca Sales

Date _____

1st Contact Made By: ___ Phone ___ E-Mail ___ Farm/Ranch Visit
___ Show/Event _____ (show name)
___ Other _____

Name _____
Address _____
Phone # _____ Fax # _____ e-mail: _____

Interest in alpacas: ___ Purchase ___ Breeding ___ Pet ___ Fiber ___ Other _____

of acres owned: _____ How long involved in alpacas: _____

Special interests or concerns: _____

Ways heard about us: 1. _____
2. _____
3. _____

Follow up:

<u>Date sent</u>	<u>Information</u>
_____	Farm/Ranch Brochure
_____	Sales List • Full • Partial
_____	Photos of _____ (specify alpacas)
_____	Articles _____ (titles)
_____	AOBA Brochures _____ (titles)
_____	Micron Test Reports
_____	Financial Package Information
_____	Customer Support Services Card
_____	Reference Letters _____ (list sources)
_____	Farm/Ranch Newsletter
_____	<i>Alpacas Magazine</i> , Issues dated _____
_____	Local Affiliate Information
_____	Other _____
_____	Entire Farm/Ranch Packet
_____	Cover Letter _____ (file name)

Call Back Date: _____

Wants to be on Follow-Up List (M-M-C) _____ Yes _____ No

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